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Gregg M. Piasio, Vice Chair
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John I. Simpson, Treasurer
Brent R. Slater, Clerk
David M. Austin
Darryl N. Brown
C. Stephen Coutts
Carroll R. Lee
Donna T. Mundy

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INVESTMENT NEWS

The University of Maine Foundation completed the 2011 fiscal year continuing an extremely positive trend. The General Fund of the Foundation earned a 20.18% return as of June 30, 2011. The 20% performance continues a pattern of recovery that traces back to March of 2009. This fiscal year small to mid-size companies led the way with the returns of the two managers in this space, Westfield Capital and Advisory Research, earning 58% and 36% respectively. The rest of our equity managers all earned over 20% for the fiscal year including SPIFFY, our student managed portfolio. The General Fund bond managers all produced positive returns, but as expected in a strong equity market environment, trailed their equity counterparts. Every manager with tenure of at least a year in the General Fund had a positive return for the fiscal year.

Under the investment chair, John Simpson, our strategic asset allocation strategy is 2% Cash, 16% Fixed Income, 54% Global Equities and 28% Alternatives. This strategic allocation allows for a well diversified portfolio as well as for tactical reallocations to be made as market conditions dictate.



Foundation President Amos Orcutt to Retire in 2012

Ellen Stinson, chair of the University of Maine Foundation Board, has announced that Foundation President Amos E. Orcutt plans to retire in 2012 after 22 years of service. Orcutt grew up in Maine, graduating from Bucksport High School before earning a UMaine agricultural science degree in 1964.

During Orcutt's tenure at the Foundation many new programs and initiatives have been undertaken. Orcutt is particularly proud of his role in the planning, design and completion of Buchanan Alumni House, which has become the architectural gateway to the UMaine campus. The decision of the Board to fund SPIFFY (Student Portfolio Investment Fund of the University of Maine Foundation), the program that enables the student-run group to invest funds for the Foundation, and the Green Endowment that encourages gifts of forest land to the University, are two initiatives for which Orcutt is also proud. Under his leadership, the Foundation's asset growth has been dramatic, increasing from \$25 million in 1990 to just over \$184 million in 2011. Over the past ten years, the Foundation raised \$98.9 million and added 685 endowed funds for a total of 1,365 funds. During that same period, the Foundation paid over \$54.3 million to the university in support of its students, faculty and programs.

"I've had a wonderful 22 years and am pleased to have had a part in the growth of the endowment. None of this could have been accomplished without the support of our talented and dedicated staff," says Orcutt. He added, "I see the role of the Foundation as becoming even more important in the years ahead as students are increasingly strained to fund their education, often leaving school with a crushing loan debt. Scholarships can help make the student's burden lighter, and open more doors for their future."

Members of the Foundation Board praised Orcutt for his contributions and leadership in meeting the many needs of the university, management of investments and the establishment of strategic alliances improving operational efficiency.

"I've grown to enjoy a deep affection for Amos and a strong friendship

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2011-2012 Board and Officers Announced at Annual Meeting

At the 2011 Annual Meeting of the University of Maine Foundation, Standish resident Ellen Stinson was reelected chair of the Board for 2011-12. Also reelected were Gregg M. Piasio, Falmouth, vice chair;

John I. Simpson, Bangor, treasurer; Amos E. Orcutt, Bangor, assistant treasurer/president; Patricia Dunn, Scarborough, secretary; and Brent Slater, Bangor, clerk. Continuing as directors are David M. Austin, Bangor; Darryl N. Brown, Livermore Falls; and Donna T. Mundy, Cape Elizabeth. New directors elected were Carroll R. Lee and C. Stephen Coutts, both of Brewer.

You can contact the University of Maine Foundation by writing or calling: Amos Orcutt, President/CEO
Two Alumni Place
Orono, Maine 04469-5792
207-581-5100 or 800-982-8503
75 Clearwater Drive Suite 202
Falmouth, Maine 04105
207-253-5172 or 800-449-2629
www.umainefoundation.org

Please send me more information on:

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Legacies
NEWS BRIEFS

◆ **In Memorium**

Elizabeth “Beth” Gould, computer professional for the University of Maine Foundation, died unexpectedly on October 20, 2011. She had returned to her native home of Millinocket two years ago after spending 20 years in western Massachusetts as the manager of advancement information systems at Amherst College. She joined the Foundation staff in October 2010.

◆ **Foundation Part of Major Conservation Effort**

The University of Maine Foundation was part of a successful larger effort to create an unbroken green conservation corridor for wildlife and recreation from Bangor’s residential and commercial districts to the northern end of Pushaw Lake in Hudson. The corridor encompasses the 2,200-acre Caribou Bog, the Orono Bog with its hugely successful Orono Bog Boardwalk, the shores of Pushaw Lake, a nine-mile lake with beautiful marshy shores, a large pond that is completely undeveloped and a 1,500-acre private wildlife preserve. The University of Maine Foundation, with permission of the Birmingham family, who originally donated the land to the University of Maine Foundation, deeded a 1,000-plus acre tract of land to the project.

“We are very pleased to be part of this important conservation effort,” says Amos E. Orcutt, president and CEO of the Foundation. “We are grateful to Les and Jo Birmingham of Freeport for their gift and for their support of the Foundation deeding the land to the Corridor Project.”

Foundation President to Retire *continued from page 1*

with him,” says Paul Ferguson, UMaine’s president. “I value his wisdom and advice and I appreciate the well-earned and widespread respect he enjoys, based on his successful long-term leadership of the UMaine Foundation. Amos will always be an important part of the UMaine community.”

In accordance with the Succession Plan adopted by the Board, a national search will be conducted for Orcutt’s successor and a search committee, chaired by board member Darryl Brown, has been appointed. In addition to board members, President Paul Ferguson and Alumni Board chair, Kurt Marston will also serve on this committee.

“We are confident that we will identify a new president/CEO who, building upon Amos’ good works, will lead the Foundation to its next level of success,” said Ellen Stinson.

Extension of the Charitable IRA Rollover Benefits Ends December 31st

The Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 provides an extension of the IRA Charitable Rollover for 2011. The expiration date for the Charitable Rollover is December 31, 2011.

A few things about the IRA Rollover Extension Provisions:

- Outright gifts of up to \$100,000 can be made directly to the charity. Deadline for 2011 is December 31, 2011;
- Individuals must be 70 1/2 at the time of distribution;
- Distributions can be made from an IRA or Roth IRA;
- Charitable distributions count toward minimum distribution requirements, which would usually be taxed;
- Charitable distributions to fund planned gifts—like a charitable gift annuity or a charitable remainder trust—are not permitted;
- The transfer must be made directly from the IRA to the charity.

As always, we encourage you to consult with your financial advisor about this law, especially as it relates to state and federal income taxes.

The planned giving staff at the University of Maine Foundation is always available to be of assistance to you. Call us at 800.982.8503 or 800.449.2629. Sample transmittal letters can be found on our website www.umainefoundation.org

GIVING BACK



IRA Rollover Provision Benefits Esther Thaxter Scholarship

The Esther Thaxter Scholarship was established in 2010 with gifts from her family and friends in memory of Esther’s son, James, who passed away in January 2010. Although Esther was not an alumna, she valued the University of Maine. Esther moved her family to Orono because she wanted her children to be able to get a college education. As a result, six of her immediate family are alumni and a great granddaughter, Emily, is currently attending UMaine.

“I’m so pleased that I was able to use the IRA Rollover Benefit (The Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010) to build the endowment for this scholarship. I used the provision in 2010 and plan to do so again this year,” says Barbara Coy Thaxter ’57, Esther’s daughter-in-law.

“It is such a great opportunity, I hope that others will take advantage.”

—Barbara Coy Thaxter ’57

Pictured in the photo are (left to right) son-in-law Rich Vannozi ’84, Emily Vannozi ’13 and Barbara Coy Thaxter ’57. The three are posed in front of a bear skin coat which Barbara donated to the University and which is displayed in the recently renovated Class of ’44 Bear’s Den.



University of Maine Foundation Facts at a Glance

July 1, 2010 to June 30, 2011

New outright and planned gifts	\$6,649,135
Total number of gifts	2,080
Total number of new funds	50
Total number of donors	1,780
Total number of donors in Maine	1,186
Total number of donors outside Maine	594
Total support for UMaine	\$4,848,878

ENDOWMENT

Endowment return	20.18%
Endowment return (3 year)	1.65%
Endowment return (5 year)	3.49%
Total endowment amount	\$149,059,863
Total number of endowment funds.....	1,358
General endowment pool asset allocation	
Equities	51.0%
Fixed Income	8.4%
Cash	5%
Alternatives	40.1%
Total assets	\$183,731,745
Cost to raise one dollar.....	8.9 cents
(5 year average)	